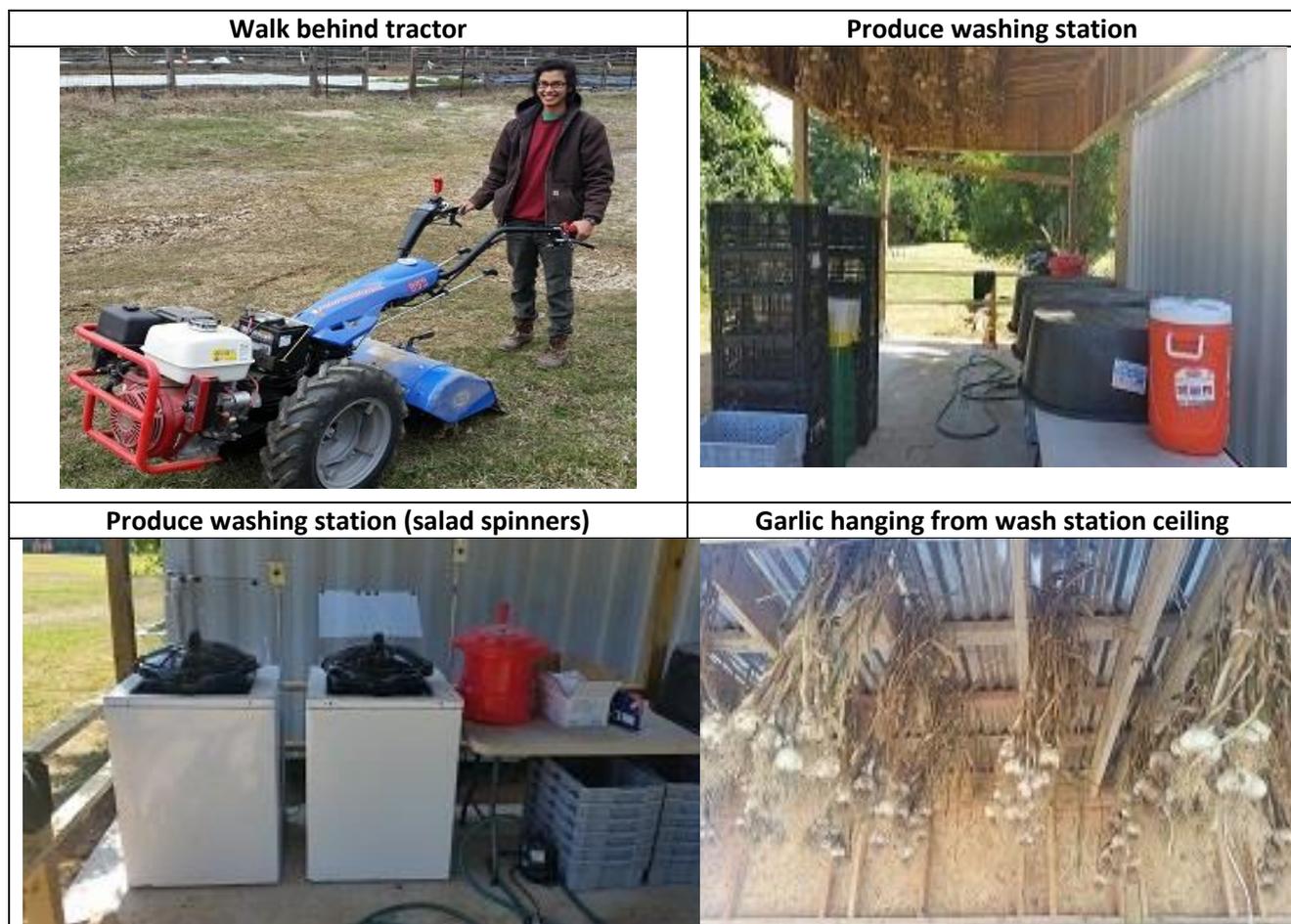


LONGWOOD FOUNDATION INTERIM REPORT



Thanks to support from Barclays, the Longwood Foundation and Citi Foundations, Dupont Agricultural, Fox & Roach Charities and New Castle County, the Bright Spot Farms program has increased operational efficiency and productivity. Progress made thus far in 2018 includes the following:

Walk behind tractor

- In late December, 2017, West End received funding to purchase a walk-behind tractor with attachments, which are helping expedite field preparation and planting, while eliminating the cost of outsourcing field preparation and plowing.

Produce washing station

- This summer, Bright Spot Farms received funding to build a produce-washing station on-site at the farm. Construction is now complete and includes a concrete foundation with a drain, wooden framing, a corrugated plastic roof, as well as two washers converted in spinners for green, leafy vegetables. Use of the wash station has cut the processing time for preparing produce (especially greens) for sale at markets and for wholesale orders in half.

The addition of the walk behind tractor and wash station have contributed to the following improvements:

- A **50% increase in farm sales** over this time last year
- A **30% increase in overall production**

- The program's ability to sell nearly 100% of crops produced at time of harvest, further minimizing waste

Employment Training & Education

- Also this summer, the program was awarded a grant from Barclays Bank to help cover expenses related to youth employment training and education.

Supplementing produce purchases for SNAP/WIC recipients

- Bright Spot Farms was awarded supplemental funds to double the purchasing power of low-income SNAP (Supplemental Nutritional Assistance Program) and WIC (Women Infants & Children) benefits recipients at the program's farmers' markets and provide produce to a local senior center.

Two new farmers' markets

- Two new farmers' markets have been added (one on the Herman Holloway Campus at 1901 N. Dupont Highway, and another at JP Morgan Chase's corporate location on MLK Jr. Blvd.). These markets have further increased sales and provided additional opportunities for youth to develop customer service skills.

Volunteer activities

- Five (5) groups of approximately 10-15 volunteers each have completed volunteer projects on the farm from March-July, 2018. The groups came from Teach for America, as well as several University of Delaware fraternities/sororities and service organizations and performed the following activities:
 - Mulching
 - Composting in the high tunnel
 - Landscaping
 - Transplanting starter plants into and outside the greenhouse (placing them in larger pots)
- The above activities help contribute to reducing labor costs, thereby increasing sustainability/cost-effectiveness.

Youth training and job placement

- 11 youth have successfully completed the Bright Spot Farms employment program, 8 of whom are now back in school.